

# Exhibitor Service Manual

### **New York Transcatheter Valves**

The Mount Sinai Hospital | December 7, 2023 100th Street & 5th Avenue New York, NY 10029





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# General Information





### **Show Information**

Show Name: New York Transcatheter Valves | Show Date: December 7, 2023 | Location: The Mount Sinai Hospital

Discount Deadline Date: November 14, 2023 Standard Deadline Date: November 22, 2023

#### **Service Contractor Contact Information**

SourceOne Events, Inc. 596 Lamont Rd. Elmhurst, IL 60126

708.344.4111 Fax: 708.344.3050 Toll Free: 877.SOE.EXPO 877.763.3976

Booth Equipment		
Booth Equipment	Specifications	Color(s)
Booth Size	8' x 6'	
Backwall Drape	8' High Back Wall	Silver
Sidewall Drape	3' High Side Wall	Silver
Table	1- 6'x30" Skirted Table	White
Chairs	2- Chairs	
Wastebasket	1- Wastebasket	
ID Sign	1- Line ID Sign	
ELECTRICAL OUTLET	1- 5 Amp	

Aisle & Booth Carpet		
Alsie & Booth Carpet	Yes or No	Color / Style
Exhibit Hall Carpeted:	No	
Booth(s) Carpeted:	No	
Aisle(s) Carpeted:	No	

#### **Service Order Discount Deadline Date**

Order early to take advantage of advance order discount rates by sending in payment.

Wednesday, November 14, 2023 by 4:00 CST

Exhibitor Move-In

Exhibiter Meve III	Day	Date	Time
	Wednesday	December 6, 2023	2:00pm - 6:00pm
Exhibit & Show Hours			
Extribit a Cristi Fiedis	Day	Date	Time
	Thursday	December 7, 2023	7:00am - 4:30pm

	Thursday	December 7, 2023	4:30pm - 5:30pm	
Exhibitor Move-Out	Day	Date	Time	

Exhibitor Service Center Hours			
Exhibitor Service Seriter Flours	Day	Date	Time
	Wednesday	December 6, 2023	1:00pm - 6:00pm
	Thursday	December 7, 2023	4:00pm - 6:00pm

NOTE(S): Our Exhibitor Service Team will be on-site to assist you in coordinating any last minute services, ordering additional products, and to answer any questions you may have.



### **Show Information**

Show Name: New York Transcatheter Valves | Show Date: December 7, 2023 | Location: The Mount Sinai Hospital

Discount Deadline Date: November 14, 2023

Standard Deadline Date: November 22, 2023

Advance Shipments to Warehouse

New York Transcatheter Valves

YOUR COMPANY NAME

YOUR BOOTH NUMBER \_\_\_\_\_

Demers c/o Gaffney Events - NYTV

SourceOne Events

151A Park Ave

East Hartford, CT 06108

SourceOne receiving hours are Monday through Friday between 8:00AM to 4:00PM.

Drivers must check-in with Advance Warehouse prior to 3:00PM to be ensured same day unloading

Begin Advance Shipments

Day Monday Date
October 30, 2023

Time

8:00AM - 3:30PM

NOTE(S): Shipments arriving before this date may be refused or subject to a early shipment surcharge.

NOTE(S): Any charges incurred due to freight received early at the facility are the responsibility of the exhibitor.

Advance MH Discount Deadline

Day

Date

Time

Wednesday

November 22, 2023

8:00AM - 4:00PM

NOTE(S): Shipments arriving after the published timeline will incur a 30% surcharge (which is assessed to the advance material handling rates). Shipments received after December 1, 2023 will not be accepted.

**Direct Shipping Address** 

Day

Date

Time

Tuesday Wednesday

December 5, 2023 December 6, 2023 11:00AM - 4:00PM 11:00AM - 4:00PM

New York Transcatheter Valves YOUR COMPANY NAME

YOUR BOOTH NUMBER

The Mount Sinai Hospital

The Mount Sinai Hospit

c/o SourceOne Events

100th Street & 5th Avenue New York, NY 10029 Shipments will only be accepted during the Move-In hours listed above.

**Empty Container Return** 

Dav

Date

Time

Thursday

December 7, 2023

4:30pm Start

Facility Clear

Day Thursday

December 7, 2023

Time By 6:00pm

NOTE(S): All exhibit materials must be removed.



### Important Freight Information

Show Name: New York Transcatheter Valves | Show Date: December 7, 2023 | Location: The Mount Sinai Hospital

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# IMPORTANT PLEASE READ

#### All freight shipped in advance of show must be shipped to:

Name of Show:			
Го:		Booth Number:	
Course On a Francis In a	Questions? Just Askl		

SourceOne Events, Inc. 151A Park Ave East Hartford, CT 06108

#### Questions? Just Ask!

Call Exhibitor Services at 708.344.4111 or email exhibitorservices@sourceoneevents.com

# DO NOT SHIP ADVANCE FREIGHT TO The Mount Sinai Hospital

#### **Material Handling Information**

- · There will be a charge for material handling based on CWT (per 100 lbs.) which is applicable if freight is handled by SourceOne Events.
- Each shipment incurs a 200 lb. minimum charge. This applies when SourceOne has labor move freight from Show Site dock to the exhibitor's booth, providing empty stickers, storing empties, returning empties at the close of the show, and loading onto the exhibitor appointed show carrier. (See Material Handling Form for Charges).
- Please be sure to see our Exhibitor Service Center located on the show floor to assist you with your outbound material handling preparation.
- Make sure you identify your company name and booth number when making arrangements with an outside carrier for shipping your exhibit at close of the show.
- · Any shipments received outside of the outlined shipping instructions are subject to a 10% increase to the advance material handling rates.

#### **Jurisdiction Information**

Should any freight be received by The Mount Sinai Hospital, it will be consigned to SourceOne Events, Inc. and subject to the prevailing drayage rate plus any additional handling fees.

• The unloading and delivery of all display related materials from the Show Site receiving area to the exhibitor's booth, and unloading out from the exhibitor's booth to trucks at the receiving area, falls under the jurisdiction of SourceOne Events, Inc. and will be performed exclusively by SourceOne Events, Inc. The only exception to this rule is that exhibitors may "hand carry" items into the exhibit area, provided they do not go through the dock or loading area at the facility. The use of material handling equipment to assist them in either the loading or unloading of their materials is prohibited on the show floor.

We urge you to ship your materials in advance to the designated material handling/drayage warehouse.

#### Benefits of Shipping to Advance Warehouse

- Storage of your freight for 30 days prior to show.
- Tracking and notification of freight arriving at advance warehouse or missing items prior to show.
- Materials will not be refused due to lack of space for your exhibit prior to show.
- · Peace of mind your materials will be in your booth for you to begin set-up at your assigned set-up time.
- · Storage of empties during show and returning of empties at the close of show.

Please Note: Overtime/Double Time rates apply for labor and material handling rates before 8AM and after 4:30PM Monday through Friday, Saturday and Sunday, and Holidays during either delivery/pickup of freight or during the load-in/load-out of exhibitors freight.



# Required Forms





# Payment & Credit Card Authorization

Show Name: New York Transcatheter Valves | Show Date: December 7, 2023 | Location: The Mount Sinai Hospital

Discount Deadline Date: November 14, 2023

npany Name:					Sta	andard Deadline Date: Booth Number:	: November 22, 202
ress:							
		State:	Zip:		Country:		
ary Contact:			En	nail:			
ne:		Cell/Mobile:			Fax:		
ndary/Contact at Booth/Show Site:				Email:			
ne:		Cell/Mobile:			Fax:		
Payment Policy  BY MM	SUBMITTING THIS FOR	M VIA ELECTRONIC MAIL, FACSI EVENTS, INC., YOU AGREE TO BE I THE "EXHIBITOR SERVICE KIT",	MILE, POSTAL MAIL, OR IN BOUND BY ALL TERMS AND	ANY OTHER CONDITIONS	Calculation of Oro (totals from SourceOne Eve	ders	
Payment for Services  SourceOne requires full payme					Booth Furnishings	& Accessories	\$
<ul> <li>We require a credit card author indicated below by checking Me</li> </ul>	zation with initial order. Foothood of Payment. ation is only an estimate of	or your convenience, we will only use of charges by SourceOne Events, and	-		Rental Exhibits &	Graphics	\$
<ul> <li>Discount rates will not apply to NOTE: Services rendered during the exhib Logistics, etc.</li> </ul>	·		Material Handling, Labor, Furnish	ings, Shipping	Labor		\$
deposit, and wire transfers. Ple	ase contact SourceOne E	flastercard, VISA, Discover, Americal vents, Inc. for ACH and Wire Transfe on will be charged 3% surcharge.			Logistics & Materia	al Handling end order to facility	\$ N/A
We do not accept purchase ord     All payments are to be made in     Exhibitors will be charged a \$50     ACH and Wire Transfers will be	ers as forms of payments U.S. funds drawn on a U. 0.00 fee for returned NSF	S. Bank.			Total Due to SourceOn	e Events Inc.	\$
must be completed. As the exhi third party fail to meet the requi • If third party does not pay for se Cancellation of Order • Orders cancelled by the Exhibit control, please reference Exhib Terms.	Ditor, you are responsible red payment terms explain rvices, SourceOne Event or prior to SourceOne Eve itor Terms & Conditions	or such other third party to handle yor for all charges incurred at the show, ned above.  s, Inc. reserves the right to collect ful ents Inc. move-in, or cancelled becautocated in the green section of the killation fee of 100% of the total order.	should your display house or il payment from Exhibitors. use of reasons beyond the exhit. it. Reference item number 4 to	such other			
Method of Payment	- Requires credit	card with initial order					
Credit Card on File:	Master Card.	VISA	DISCOVER	AMERICAN EXPRESS		CVV2 number lets that the cardholder the card in his	does in fact hav
Credit Card Number:				Exp. Date:	1	CVV2:	
Cardholder's Billing Address:							
		State:					
Cardholder's Name:			Email:				
Authorized Signature: X  By signing this page you agree to page you agree you agree to page you agree	placing this order and l	nave accepted SourceOne Event	s, Inc. Terms & Conditions	s of this contract.		Date:	
Order Payment Method:							
Charge the Credit Card list	ed in the Method of Pay	ment Section of this form.					
Check Enclosed # (Credit Card required on file	e)		Dated:	/	/ Amount:		
Wire Transfer on	from (Date)	(Pank)	in	(Amount)	(Please contac	t SourceOne Events, In	nc. for ACH or Wire



# Third Party Billing Authorization

Show Name: New York Transcatheter Valves | Show Date: December 7, 2023 | Location: The Mount Sinai Hospital

Discount Deadline Date: November 14, 2023

Exhibiting Company Name:					Sta	Booth Number:	November 22, 2023
Address:							
City:		State:	Zip:		Country:		
Exhibitor Primary Contact:				Email:			
Phone:		Cell/Mobile:			Fax:		
All invoices are due and payable up	pon receipt, by either party. By co	ompleting this form, you	are agreeing to all terms a	and conditions ment	ioned.		
Authorized Signature:  As an Exhibitor electing to use third-party billi					all terms and conditions provided	d to you with the "Exhibitor S	ervice Kit", including but
Payment Policy	To Sourceone Events, Inc., You Sourceone Events, Inc., You You With The "EXHIBITOR SERVI CONDITIONS".	LECTRONIC MAIL, FACSIMILE DU AGREE TO BE BOUND BY	E, POSTAL MAIL, OR IN ANY O ALL TERMS AND CONDITION	OTHER MANNER S PROVIDED TO	Calculation of Ord (totals from SourceOne Ever	nts, Inc. order forms):	
<ul> <li>We require a credit card a</li> </ul>	payment prior to the time services are authorization with initial order. For you cking Method of Payment.		use this authorization to char	ge your account	Booth Furnishings  Rental Exhibits & 0		\$
invoice, which may include  Discount rates will not ap	calculation is only an estimate of cha de labor and material handling. oply to orders received without payme	ent.	•		Labor	σταμτίιος	\$
NOTE: Services rendered during the of Logistics, etc.	exhibitor move-in will be added to your final	I invoice, included but not limited t	to Material Handling, Labor, Furnis	shings, Shipping			
and wire transfers please of that is to be paid by credit  We do not accept purchase  All payments are to be man	urceOne Events, Inc. accepts Masterr contact SourceOne Events, Inc. for Ai card in one transaction will be charge the orders as forms of payments. de in U.S. funds drawn on a U.S. Bara	CH and Wire Transfer Instructed 3% surcharge.  nk.			4	end order to facility	\$ N/A
	a \$50.00 fee for returned NSF checks vill be charged a \$50.00 fee.	s.			Total Due to SourceOn	e Events Inc.	\$
As the 3rd Party on the ext     If third party does not pay the Cancellation of Order	he exhibiting firm is responsible for al hibitors behalf, you are responsible fo for services, SourceOne Events, Inc.	or all charges incurred at the reserves the right to collect f	show on-site. rull payment from Exhibitors.				
control, please reference E Terms.	e Exhibitor prior to SourceOne Events Exhibitor Terms & Conditions, locat stallation are subject to a cancellation	ted in the green section of the	e kit. Reference item number				
Method of Payment	- Requires credit card	with initial order					
Credit Card on File:	Master Circl	VISA	DISC VER	AMERICAN EXPRESS		CVV2 number lets that the card in his o	does in fact have
3rd Party Credit Card Num	iber:					the data in the d	Their peddeddion.
				Exp. Date:	1	CVV2:	
3rd Party Cardholder's Bill	ling Address:						_
City:		State:	Zip: _		Country:		
3rd Party Cardholder's Na	me:			Email:			
, 10 0 0 1 1 1 1 0 1 0 1 1 1 1 1 1 1 1 1	e to placing this order and have a	accepted SourceOne Ever	nts, Inc. Terms & Conditio	ns of this contract.		Date:	
Order Payment Method:  Charge the Credit Car	rd listed in the Method of Payment S	Section of this form.					
Check Enclosed # (Credit Card required	•		Dated: _	/	/ Amount:		
Wire Transfer on	from	(Dank)	in	(A an	(Please contact	t SourceOne Events, Inc	c. for ACH or Wire
	(Date)	(Bank)		(Amount)	manaiti mallut		



# Booth Furnishings





# Standard Booth Furniture

Show Name: New York Transcatheter Valves | Show Date: December 7, 2023 | Location: The Mount Sinai Hospital

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#### **Skirt Color Options:**

Please indicate a skirt color. If no color is selected, show color will prevail. Table includes white vinyl top and skirting on 3 sides:





























Teal



Skirted Table Color:

Skirted Table Riser Color:







6' x 2' x 30" | ST



8' x 2' x 30" | ST







6' x 2' x 42" | ST



8' x 2' x 42" | ST

Skirted Tables						
CKITCU TUDICS	Code	Qty	Discount	Standard	Late	Total
4' W x 2' D x 30" H – Skirted Table	430ST	X	\$119.70	\$143.64	\$172.37	\$
6' W x 2' D x 30" H – Skirted Table	630ST	X	\$154.32	\$185.19	\$222.23	\$
8' W x 2' D x 30" H – Skirted Table	830ST	X	\$193.27	\$231.92	\$278.30	\$
4' W x 2' D x 42" H – Skirted Table	442ST	X	\$155.86	\$187.03	\$224.44	\$
6' W x 2' D x 42" H - Skirted Table	642ST	X	\$188.28	\$225.93	\$271.12	\$
8' W x 2' D x 42" H – Skirted Table	842ST	X	\$228.18	\$273.81	\$328.58	\$
4th side skirted – 30" H – Skirted Table		X	\$64.84	\$77.81	\$93.37	\$
4th side skirted – 42" H – Skirted Table		X	\$93.52	\$112.22	\$134.66	\$



Company Name Phone Number **Booth Number** 

Authorized Signature

Authorized Name - Please Print

Date

By signing this page you agree to placing this order and have accepted SourceOne Events, Inc. Payment Policy and SourceOne Events, Inc. Terms & Conditions of this contract.

Cancellation Policy: Items cancelled will be charged 50% of original price prior to move-in beginning and 100% of original price after installation.



# Standard Booth Furniture

Show Name: New York Transcatheter Valves | Show Date: December 7, 2023 | Location: The Mount Sinai Hospital

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4' x 2' x 30" | UT



6' x 2' x 30" | UT



8' x 2' x 30" | UT



4' x 2' x 42" | UT



6' x 2' x 42" | UT



8' x 2' x 42" | UT

\$26.93

\$43.09

\$

\$

I Inclinted Lables						
Unskirted Tables	Code	Qty	Discount	Standard	Late	Total
4' W x 2' D x 30" H – Unskirted Table	430UT	Χ	\$81.05	\$97.26	\$116.71	\$
6' W x 2' D x 30" H - Unskirted Table	630UT	x	\$94.50	\$113.40	\$136.08	\$
8' W x 2' D x 30" H - Unskirted Table	830UT	x	\$108.48	\$130.17	\$156.21	\$
4' W x 2' D x 42" H - Unskirted Table	442UT	x	\$94.76	\$113.72	\$136.46	\$
6' W x 2' D x 42" H - Unskirted Table	642UT	X	\$108.48	\$130.17	\$156.21	\$
8' W x 2' D x 42" H - Unskirted Table	842UT	x	\$122.19	\$146.63	\$175.96	\$
Vinyl White Top – 4' W – Skirted Table		X	\$9.98	\$11.97	\$14.36	\$



Vinyl White Top - 6' W - Skirted Table

Vinyl White Top - 8' W - Skirted Table





6' x 1' x 10" | UTR

Unskirted Table Risers						
Offskirted Table Trisers	Code	Qty	Discount	Standard	Late	Total
4' W x 1' D x 10" H – Unskirted Table Riser	410UTR	Х	\$59.85	\$71.82	\$86.18	\$
6' W x 1' D x 10" H – Unskirted Table Riser	610UTR	X	\$73.02	\$87.62	\$105.14	\$
Vinyl White Top – 4' W – Skirted Table		X	\$9.98	\$11.97	\$14.36	\$
Vinyl White Top – 6' W – Skirted Table		X	\$18.70	\$22.44	\$26.93	\$





Company Name Email Phone Number **Booth Number** 

Authorized Signature

Authorized Name - Please Print Date By signing this page you agree to placing this order and have accepted SourceOne Events, Inc. Payment Policy and SourceOne Events, Inc. Terms & Conditions of this contract.



# Standard Booth Furniture

Show Name: New York Transcatheter Valves | Show Date: December 7, 2023 | Location: The Mount Sinai Hospital

Discount Deadline Date: November 14, 2023 Standard Deadline Date: November 22, 2023







40" x 42" | URT



30" x 30" | URT



		4011		
30"	Х	42"	1	URT

Unskirted Round Tables						
Official Round Tables	Code	Qty	Discount	Standard	Late	Total
40" W x 30" H – Unskirted Round Table	4030URT	X	\$70.62	\$84.75	\$101.70	\$
40" W x 42" H – Unskirted Round Table	4042URT	x	\$86.18	\$103.42	\$124.10	\$
30" W x 30" H – Unskirted Round Table	3030URT	X	\$57.46	\$68.95	\$82.74	\$
30" W x 42" H – Unskirted Round Table	3042URT	x	\$71.82	\$86.18	\$103.42	\$
Vinyl White Top - 40" Round Table		X	\$19.96	\$23.95	\$28.74	\$
Vinyl White Top - 30" Round Table		X	\$9.98	\$11.98	\$14.37	\$

#### **Skirt Color Options:**

Please indicate a skirt color. If no color is selected, show color will prevail. Table includes white vinyl top and skirted on all sides:





































Skirted Table Color:



40" x 30" | SRT



40" x 42" | SRT



30" x 30" | SRT



30" x 42" | SRT

Skirted Round Tables						
Skirted Round Tables	Code	Qty	Discount	Standard	Late	Total
40" W x 30" H – Skirted Round Table	4030SRT	X	\$136.46	\$163.75	\$196.50	\$
40" W x 42" H – Skirted Round Table	4042SRT	x	\$150.82	\$180.99	\$217.18	\$
30" W x 30" H – Skirted Round Table	3030SRT	X	\$122.09	\$146.51	\$175.82	\$
30" W x 42" H – Skirted Round Table	3042SRT	x	\$137.66	\$165.19	\$198.22	\$



Company Name Email Phone Number **Booth Number** 



Authorized Signature

Authorized Name - Please Print

Date

By signing this page you agree to placing this order and have accepted SourceOne Events, Inc. Payment Policy and SourceOne Events, Inc. Terms & Conditions of this contract.

Cancellation Policy: Items cancelled will be charged 50% of original price prior to move-in beginning and 100% of original price after installation.



# Standard Booth Accessories

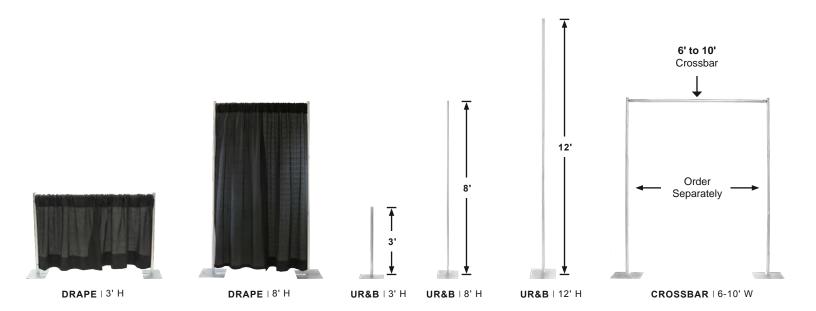
Show Name: New York Transcatheter Valves | Show Date: December 7, 2023 | Location: The Mount Sinai Hospital

Discount Deadline Date: November 14, 2023 Standard Deadline Date: November 22, 2023

#### **Drape Color Options:**



Drape color:



Drape Equipment	Code Qt	у	Discount	Standard	Late	Total
This is booth drape & equipment other than w	hat is provided in your booth package.					
Drape – 3' H Per 10ft	DRAPE-3FT	X	\$110.00	\$132.00	\$158.40	\$
Drape – 8' H Per 10ft	DRAPE-8FT	X	\$150.00	\$180.00	\$216.00	\$
Upright and Base – 3' H	3UB	X	\$24.15	\$28.98	\$34.78	\$
Upright and Base – 8' H	8UB	X	\$29.90	\$35.88	\$43.06	\$
Upright and Base – 12' H	12UB	X	\$59.80	\$71.76	\$86.11	\$
Crossbar – 6' to 10' W	610C	X	\$24.15	\$28.98	\$34.78	\$

Company Name Phone Number Booth Number By signing this page you agree to placing Authorized Signature this order and have accepted SourceOne Events, Inc. Payment Policy and SourceOne Events, Inc. Terms & Conditions of this Authorized Name - Please Print Date

Cancellation Policy: Items cancelled will be charged 50% of original price prior to move-in beginning and 100% of original price after installation.

contract.



# 





### Installation & Removal Order Form

Show Name: New York Transcatheter Valves | Show Date: December 7, 2023 | Location: The Mount Sinai Hospital

Discount Deadline Date: November 14, 2023 Standard Deadline Date: November 22, 2023

Please complete this form for all display labor needed. To determine if you need display labor, please read the show site work rules carefully.

#### Important Information - Please Read

**Display Labor Order Form** 

- Exhibitor may unpack and place merchandise.
- Don't forget to order labor for Move In and Move Out.
- SourceOne Events, Inc. will not be responsible for any loss or damage arising from the installation, unpacking, dismantling, or packing of exhibitor property.
- On-site labor requests that are made during the exhibitor move-in are subjected to a 4 hour minimum per laborer ordered. Example: 1 man would be 4 hours and 2 men would be 8 hours.
- Price is per person/per hour.
- Start time guaranteed only at start of working day.
- Show Site prices will apply to all labor orders placed at show site.
- One hour minimum per person (1 hour increments).
- A 24-hour notice is required to cancel labor. Labor ordered and not used will be charged as a one-hour "no show" charge. This policy applies to installation and dismantling labor orders.
- SourceOne Events supervised jobs will be completed at our discretion prior to show opening and before the hall must be cleared. Please include setup plan/ photo, special instructions, & inbound shipping information with this order.
- Orders placed at show site will be completed in the order in which they are

#### Installation & Removal Labor Rates

٦	Labor Schedule	Description	Discount	Standard	Late
	Straight Time (ST)	Monday through Friday from 8:00AM to 4:30PM.	\$128.50	\$154.20	\$200.46
	Overtime (OT)	Monday through Friday from 4:30PM to 12:00AM. All day Saturday.	\$192.75	\$231.30	\$300.69
	Double Time (DT)	Monday through Friday from 12:00AM to 8:00AM. All day Sunday & Holidays.	\$257.00	\$308.40	\$400.92

#### What is Display Labor Supervision?

An exhibitor chooses SourceOne Events Supervised Display Labor when they do not want to be present when the work is completed. On most shows and services, there is a minimum surcharge for the professional supervision. Remember, when an exhibitor chooses this option, they do not need to schedule a date and time for services to be completed.

#### Choose Type of Labor

#### Exhibitor Supervised (DO NOT proceed without exhibitor)

- Exhibitor Supervision allows you to instruct the laborer. Exhibitor is required to be in the booth and there will not be supervision fees added.
- Indicate workers needed for installation and dismantling.
- SourceOne Events assumes no liability for loss, damage or bodily injury arising out of the installation and/or dismantling of Exhibitor's property by SourceOne Events provided required area jurisdiction for labor. Exhibitor assumes the responsibility and any liability arising therefrom, for the work performed by required area jurisdiction for labor under Exhibitor's supervision.
- Please estimate the number of workers and hours per worker needed for installation. Invoice will be calculated according to actual hours worked, relative to the original estimate and based upon the date received. Additional labor required will be calculated and invoiced at the show site rate.

Exhibitor Contact:	
Phone Number	

#### SourceOne Events Supervised (OK to proceed without exhibitor)

- Unpack and install display before Exhibitor arrival at show site.
- SourceOne Events will determine if additional workers are needed for installation and
- Dismantle and pack the display after close of show.
- A 30% surcharge will be added to the labor rates above for this supervision service.

Note: Exhibitor Supervisor must check in at the SourceOne Service Desk to pick up labor

Exhibitor Contact:			
Phone Number:			

#### Installation Labor

Date	Start Time	End Time	No. of Laborers		Est. Hrs. per Laborer		Total Hrs.		Hourly Rate		Est. Total Cost
				х		=		@	\$	=	\$
				х		=		@	\$	=	\$
									Sub	Total:	\$
					s	ourceOne S	Supervision adds	30% to	Sub Total (if applic	able):	\$

#### Removal Labor

Date	Start Time	End Time	No. of Laborers		Est. Hrs. per Laborer		Total Hrs.		Hourly Rate		Est. Total Cost
				х		=		@	\$	=	\$
				х		=		@	\$	=	\$
									Sub	Total:	\$

SourceOne Supervision adds 30% to Sub Total (if applicable):

Total Removal Labor:

Total Installation Labor:



Company Name Email



Authorized Signature Phone Number Booth Number

By signing this page you agree to placing this order and have accepted SourceOne Events, Inc. Payment Policy and SourceOne Events, Inc. Terms & Conditions of this

Cancellation Policy: A 24-hour notice is required to cancel labor. Labor ordered and not used will be charged as a one-hour "no show" charge. This policy applies to installation and dismantling labor orders.

Please Mail, Email, or Fax Completed Forms to SourceOne Events:

Authorized Name - Please Print



### **EAC Rules & Regulations**

Show Name: New York Transcatheter Valves | Show Date: December 7, 2023 | Location: The Mount Sinai Hospital

Discount Deadline Date: November 14, 2023 Standard Deadline Date: November 22, 2023

Exhibitors who plan to have an exhibit service firm other than the Official Labor Contractor, (i.e., SourceOne Events, Inc.) supervise their labor, unpack, erect, assemble, dismantle, and/or pack display/equipment MUST abide by the following:

#### Rules & Regulations

- Exhibitor must notify Show Management and SourceOne Events, Inc. in writing no later than
- Exhibitor must ensure their contractor provides SourceOne Events, Inc. with a Certificate of Insurance indicating a minimum of coverage, including property damage by .
  - 1. Commercial General Liability, including contractual liability, with limits of no less than \$1,000,000 each occurrence, \$2,000,000 general aggregate and \$2,000,000 products & completed operations aggregate.
  - 2. Automobile Liability with a limit of not less than \$1,000,000 combined single limit each accident. All owned, hired and non-owned boxes marked.
  - Workers Compensation, as required by law, with Employers Liability Limits of not less than \$1,000,000 each accident, \$1,000,000 disease each employee and \$1,000,000 disease - policy limit.
  - 4. Umbrella/Excess Liability with a limit of not less than \$1,000,000 each occurrence/aggregate.
- Exhibitor is ultimately responsible for all services in connection with their exhibit, including freight, drayage, rentals, labor, etc.
- The EAC must have all business licenses, permits, and Workers' Compensation insurance required by the State and/or City governments and the facility management prior to beginning work. Contractor shall provide evidence of compliance upon request.
- The EAC shall share with SourceOne Events, Inc. all reasonable costs incurred as a result of/relating to the EAC's operation, including overtime pay for stewards, restoration of exhibit space to its initial condition, etc.
- Smoking/Vaping in any form is prohibited in most facilities. Smoking/Vaping shall only be allowed in designated areas.
- If the EAC fails to provide the documentation required, the exhibitor will be required to use SourceOne Events, Inc. for such services at the prevailing rates set forth in the Exhibitor Services Manual.
- EAC agrees that they must ascertain and comply with all rules and regulations of the venue, Show Management, and/or the Official Service Provider in order to create a safe work environment. A failure to do so can result in a delay or termination of your right to continue work if the condition cannot be corrected.
- EAC agrees to indemnify, defend, and hold the Show Management, the Facility, and SourceOne Events, Inc. harmless from and against any and all claims, lawsuits, demands, I. liability, costs, and expenses, including reasonable attorney's fees and court costs, arising out of EAC's operations, including supervision of SourceOne provided labor. EAC also agrees to reimburse SourceOne for all attorney's fees and costs incurred in connection with any and all claims, lawsuits and counterclaims that should arise out of EAC's failure to adhere to the terms of this agreement.
- The EAC must provide SourceOne Events, Inc. and Show Management with the names of all personnel who will be working on the show floor. All personnel are required to wear identification badges at all times.
- The EAC may not, under any circumstances, solicit business on the show floor.
- The EAC must confine its operations to the exhibit area of its clients. No Service Desk, storage areas, or other work facilities shall be located within the building. Show aisles and public space are not part of the booth area.
- Be aware of vehicle traffic inside and outside of the facility. All attendees should be aware of their surroundings and all individuals are solely responsible for their own safety in parking lots, driveways, access roads and non-exhibit hall areas.
- The Official Contractor has total control of all areas of the exhibit hall, (e.g., aisles, loading docks, storage areas, etc.) The EAC must coordinate all of its activities with SourceOne Events, Inc.
- The Official Contractor has total control over such services as electrical, plumbing, telephone, cleaning, drayage, etc. Exhibitors shall provide only the material they own and is to be used in their exhibit space.
- All EAC personnel must have proper identification during the installation and dismantling of the show. Anyone without proper ID will be asked to leave the show floor.
- EAC agrees SourceOne Events, Inc. is not responsible for any items stored in empty containers. Do not store empty cartons inside of empty crates. Cartons are returned from storage before crates so exhibitors may begin packing their product.
- Label empty cartons and crates for storage as soon as they are ready. Holding back on "empties" only adds congestion to the aisles.
- EAC/exhibitor may not move freight from one booth to another booth, or to meeting rooms. SourceOne Events, Inc. must provide labor if this is requested.
- The exhibitor or its EAC should order services required from SourceOne Events, Inc. and the Exhibit Hall in advance. Ordering labor or services on-site (which contractors may T. not be prepared to provide immediately) may delay the set-up of your booth or force your set-up into overtime.
- EAC/exhibitor agrees to keep "No Freight Aisles" clear at all times. If SourceOne Events, Inc. is required to rearrange any material situated in a clearly identified "No Freight Aisle", the exhibitor or the EAC, depending upon the billing arrangements with SourceOne Events, Inc. will be charged a one hour minimum for forklift rental and labor.
- EAC/exhibitor agrees that all outbound freight bills should be turned into the service desk on a timely basis. Holding freight bills until late in the day or turning in large amounts of freight bills to the SourceOne Service Desk at one time may delay outbound truck scheduling and subsequently force your loading out into overtime.
- A faxed signature will serve as an original signature and will stand as a fully executed agreement once faxed to and received by SourceOne Events. Inc.

Name of EAC/Service Company:					Booth Number:
EAC Address:					
EAC City:	EAC State:	EAC Zip: _		EAC Cour	ntry:
EAC Contact Name:			EAC Email: _		
EAC Phone:	EAC Mobile:			EAC Fax:	
Company Name	Email			Phone Number	Booth Number
Please Sign X Authorized Signature					By signing this page you agree to placing this order and have accepted SourceOne Events, Inc. Payment Policy and SourceOne Events, Inc. Terms & Conditions of this
Authorized Name - Please Print			Date		contract.



# COI Example Template

Show Name: New York Transcatheter Valves | Show Date: December 7, 2023 | Location: The Mount Sinai Hospital

Discount Deadline Date: November 14, 2023 Standard Deadline Date: November 22, 2023

- 1. PRODUCER: Insurance Agent/Broker who issues certificate.
- 2. NAME OF INSURED: Must be the legal name of contracting party.
- TYPES OF INSURANCE: Must include types required by contract.
- 4. FORM OF COVERAGE: Must be "occurrence" form of coverage.
- 5. NAME ADDITIONAL INSUREDS: SourceOne Events (Official Service Provider), Show Management, Name of Show, Show Dates, Exhibiting Company Name and Booth Number and Facility as additional insured on a primary and non-contributory basis.
- 6. CERTIFICATE HOLDER: Must be SourceOne Events, Inc.
- 7. POLICY EFFECTIVE DATE: Must be prior to or coincidental with the first day of Exhibitor Move-In.
- 8. POLICY EXPIRATION DATE: Must be on or after the last day of Exhibitor Move-Out.
- 9. LIMITS OF INSURANCE: Must be the same or greater than required by contract. See Section B on Agreement under EAC Rules and Regulations between SourceOne and EAC.
- 0. AUTHORIZED REPRESENTATIVE: Must be signed (not stamped) by an authorized representative of Producer.

/	ACORD. CERTI	IFI	CA	TE OF LIABIL	ITY INSI	JRAN(	· · L	November 14
TI	HIS CERTIFICATE IS ISSUED AS A MA	ATTE	R OF	NFORMATION ONLY AND	CONFERS NO F	IGHTS UPO	N THE CERTIFICATE HO	LDER. THIS
	ERTIFICATE DOES NOT AFFIRMATIV							
	ELOW. THIS CERTIFICATE OF INSUR				NTRACT BETW	EEN THE ISS	SUING INSURER(S), AUT	HORIZED
	EPRESENTATIVE OR PRODUCER, AN						IDDOG ATION IS MAINTE	
	MPORTANT: If the certificate holder is terms and conditions of the policy,							
	ertificate holder in lieu of such endors			cles may require an endors	sement. A state	ineni on tins	certificate does not con	iei rigilis to
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	ecutive Insurance Agency			PHO	ONE		FAX	
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	nicago, IL 60611			ADI	DRESS:			
	tn: John Agent ione: (312) 555-0000 Ext. 411  Fax: (3	12) 5	55-12	44			FFORDING COVERAGE	N
	RED	, . <b>_</b> , o		INS	URER A: Liberty			
	BC Company, Inc.				URER B: Travele	rs Insurance	1	
	34 Expo Lane				URER C :			
	nicago, IL 60611				URER D :			
	tn: Tom Smith	1224			URER E :			
	none: (312) 555-4111 Fax: (708) 444-1				URER F :			
				UMBER:			REVISION NUMBER:	
	HIS IS TO CERTIFY THAT THE POLICIES IDICATED. NOTWITHSTANDING ANY REC							
C	ERTIFICATE MAY BE ISSUED OR MAY P	PERTA	dN, T	IE INSURANCE AFFORDED B'	Y THE POLICIES	DESCRIBED	HEREIN IS SUBJECT TO A	
	CLUSIONS AND CONDITIONS OF SUCH		ICIES.	LIMITS SHOWN MAY HAVE E				
NSR TR	1 TYPE OF INSURANCE		WVD	POLICY NUMBER	(MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	9 LIMITS	3
Α	X COMMERCIAL GENERAL LIABILITY	x			10/12/2018	10/12/2019	EACH OCCURRENCE	£ 1,000,000
	CLAIMS-MADE X OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 1,000,000
					<b>6</b>	(8)	MED EXP (Any one person)	<b>\$15,000</b>
							PERSONAL & ADV INJURY	\$ 1,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	\$ 2,000,000
	POLICY PRO- JECT LOC						PRODUCTS - COMP/OP AGG	\$ 2,000,000
	OTHER:							
Α	AUTOMOBILE LIABILITY						COMBINED SINGLE LIMIT (Ea accident)	§.2,000,000
	X ANY AUTO							\$
	ALL OWNED SCHEDULED AUTOS						BODILY INJURY (Per accident)	\$
	X HIRED AUTOS X NON-OWNED AUTOS						PROPERTY DAMAGE (Per accident)	§.
	Acres						(FOI GOOGOTH)	
Α	UMBRELLA LIAB X OCCUR						EACH OCCURRENCE	<b>§1,000,000</b>
	EXCESS LIAB CLAIMS-MADE							£1,000,000
	DED X RETENTION \$10000						AGGREGATE	× 1,000,000
	WORKERS COMPENSATION						PER OTH- STATUTE ER	
	AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE							£1 000 000
	OFFICER/MEMBER EXCLUDED?	N/A					E.L. EACH ACCIDENT	<u> </u>
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	DESCRIPTION OF OPERATIONS below						E.L. DISEASE - POLICY LIMIT	£1,000,000
DES	CRIPTION OF OPERATIONS / LOCATIONS / VEHIC	1 50 1	10000	01 Additional Remarks Calcall	nov be attended "	ro onno- !	uirod\	
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	t the following: SourceOne Events, Inc ured, except for Workers' Compensati							
	benefit of SourceOne Events, shall be							
whi	ich the Named Insured is liable. Any o							
Sho	ow Dates Here & Name of City)							
^_	RTIFICATE HOLDER			CA	NCELLATION			
CER								
							ESCRIBED POLICIES BE CA EREOF, NOTICE WILL BE	
	SourceOne Events, Inc.						LICY PROVISIONS.	- DELIVERE
					ACCORDANCE W	THE PO	LICT PROVISIONS.	
	596 Lamont Rd.			<i>*</i>	ACCORDANCE W	THE PO	LICT PROVISIONS.	
					THORIZED REPRESE		LICT PROVISIONS.	
	596 Lamont Rd.						ALICE PROVISIONS.	



# Logistics & Material Handling





# Material Handling Information

Show Name: New York Transcatheter Valves | Show Date: December 7, 2023 | Location: The Mount Sinai Hospital

Discount Deadline Date: November 14, 2023 Standard Deadline Date: November 22, 2023

Advance Freight to Warehouse: Monday through Friday from 8:00AM to 4:00PM. Saturday, Sunday, and Holidays are excluded for warehouse deliveries.

Straight Time Delivery to Show Site: Monday through Friday from 8:00AM to 4:00PM.

Overtime Delivery to Show Site: Monday through Friday from 4:00PM to 12:00AM. All day Saturday.

Double Time Delivery to Show Site: Monday through Friday from 12:00AM to 8:00AM. All day Sunday & Holidays.

The above schedule applies to freight received on-site during move-in and move-out as well as freight received at the advance warehouse.

#### Rate Classifications

**Receiving Hours** 

Advance Shipments to Warehouse: Rates include unloading freight, storing shipment at warehouse for up to 30 days (material stored beyond 30 days will incur additional storage fees), reloading on to trucks, and delivery to the Show Site. Labor to then unload freight and deliver to booth, picking up your empty containers, storing, returning empty shipping containers, and reloading freight onto carrier for return to your specified destination from exhibit site.

Direct Shipments to Show Site: Rates include unloading freight and delivery to your booth location. Once your booth is setup our labor will pick up your empty containers, store them, return empty shipping containers, and reload freight onto carrier for return to your specified destination from exhibit site.

#### Type of Shipment

Crated Material: This type of shipment is either skidded or in any type of shipping container. This shipment can be loaded or unloaded at the dock and requires no additional handling.

Uncrated Material: This type of shipment is either shipped loose, pad-wrapped, and/or un-skidded materials or machinery. This shipment needs extra labor and equipment to handle. Typically this shipment comes direct to show site rather than to the advance warehouse.

Special Handling Material: This type of shipment is delivered by a carrier which requires additional handling, such as ground unloading, side door unloading, constricted space unloading, designated piece unloading, or stacked shipments. UPS, DHL, and Fedex are included in this category due to their delivery procedures. If your freight is too tall to fit through the show location's dock, doors, or elevators, and SourceOne Events has to break down your materials down then additional fees may apply.

Small Package: A small package shipment is a shipment totaling any number of pieces with a combined weight below 30 lbs. that is received on the same day, from the same shipper, and delivered by the same carrier.

#### **Shipment Surcharges**

Late Shipments: A 30% surcharge will apply to shipments not arriving within the published discount pricing deadline date for advance warehouse or arriving on Show Site after the show has opened.

Off-Target Delivery/Pickups Direct to Show Site Surcharge: A flat rate per CWT will apply to shipments; see following page Material Handling Rates. This applies to targeted shows (exhibitors who received/requested a Targeted Date/Time), a surcharge of 30% will apply if shipment is not delivered/picked up or carrier has not checked in during assigned target date/time.

On-site Empty Storage: A charge per crate, skid, or carton applies when SourceOne Events handles the storage and return of empties from a shipment not received by SourceOne Events and therefore not subject to material handling charges.

Please Note: All exhibitors must adhere to the Fire Regulations regarding the storage of empty containers behind booth back wall drape which is strictly prohibited.

Warehouse Storage: Shipments arriving at the warehouse more than 30 days before the last receiving date will incur storage fees. Transportation of freight to the warehouse after the show at the exhibitor's request or freight that was forced off of the show floor incurs "return to warehouse" (RTW) fees and storage fees.

Return to Warehouse Service Fee: Crated or Skidded (600lb minimum) and Special Handling (400lb minimum) will be accepted at warehouse at exhibitor expense if carrier does not show up during designated move out time. Forced freight will be accessed a surcharge if carrier does not show during designated driver check-in time.

Shrink Wrap and/or Banding Fee: A fee for ½ hour labor to perform the task of shrink wrapping and/or banding your materials. The fees will be charged if you request this service during the move out process for your outbound shipments.

Disposal Fee: A disposal fee, or minimum 1 hour labor will, be charged for all booth materials (booth displays, flooring, etc.) that are left unclaimed after show move-out. Disposal Fee Rates: \$.75 per lb., minimum \$200.00, plus applicable labor rate based on ST, OT, or DT.

#### Show Site Over Time:

Published rates are based on Straight Time move-in and move-out. If the move-in or move-out occurs during Overtime the following surcharges will apply.

Shipments that are moved and/or handled on overtime and/or double time hours will incur a surcharge based on the handling times noted on the receiving/shipping documents.
 Drivers picking up outbound shipments will be placed in line for loading ONLY after a bill of lading is submitted to the SourceOne Service Desk and the driver has checked in.

#### Advance Warehouse Over Time:

Published rates are based on Straight Time move-in and move-out. If the move-in or move-out occurs during Overtime the following surcharges will apply.

Advanced shipments may be received during straight time hours at the warehouse location, however, an overtime/double time surcharge may be applied to an advanced
warehouse shipment due to required delivery schedule based on show move-in and move-out hours beyond our control or if freight was received outside of standard hours at
the advance warehouse.

#### Straight Time, Over Time:

- ST/ST: Straight Time, Straight Time rate applies if the shipment is handled Inbound AND Outbound, Monday Friday between 8:00AM 4:30PM
- ST/OT: Straight Time, Overtime rate applies if the shipment is handled Inbound OR Outbound, Monday Friday between 8:00AM 4:30PM and After 4:30PM Monday Friday/ All Day Saturday Sunday and Holidays
- OT/OT: Overtime, Overtime rate applies if the shipment is handled Inbound AND Outbound, After 4:30PM Monday Friday/All Day Saturday Sunday and Holidays

Reweigh of Shipments Surcharge: An additional charge per forklift load will be applied to shipments that have to be reweighed at the dock due to the lack of a certified weight ticket, or an incorrect or understated weight on a delivery document.

Reweigh Fee Rate: \$30.00 per forklift load

Marshalling Yard Surcharge: When SourceOne Events must lease space for Marshalling yard operations because no space is provided by the facility, SourceOne Events may charge a one time fee per shipment traveling inbound and/or outbound through the Marshalling yard.

Marshalling Yard Rate: \$50.00 per shipment



# Material Handling Rates

Show Name: New York Transcatheter Valves | Show Date: December 7, 2023 | Location: The Mount Sinai Hospital

Discount Deadline Date: November 14, 2023 Standard Deadline Date: November 22, 2023

#### Ship With SourceOne Logistics and Receive a 10% Discount On Material Handling

To set up round trip shipping, please call 877-763-3976.

#### How to Calculate Material Handling Services

When estimating weight, round up to the next 100 lbs. Example: 367 lbs. round up to next hundred pounds = 400 lbs. ÷ 100 lbs. = 4 x Material Handling Rate = \$ Amount or minimum charge, whichever is greater.

/ 100 = **Rate Calculator** Rounded up weight to / 100 = Additional Surcharges if Applicable nearest hundred lbs.

Advance Warehouse Shipment (200 lbs. min.)
--

**Advance Shipment Dates** 

**Late Shipment Dates** 

October 30, 2023 - November 22, 2023 November 27, 2023 - December 1, 2023

Rate Classification	Actual CWT Weight	Price per CWT	200 lbs. Minimum	
Crated or Skidded Shipment	X	\$166.25	\$332.50	= \$
Special Handling Shipment	X	\$201.25	\$402.50	= \$
Late Crated or Skidded Shipment Received after Novemb	per 22, 2023 X	\$216.13	\$432.25	= \$
Late Special Handling Shipment Received after November	er 22, 2023 X	\$261.63	\$523.25	= \$

Total: \$ \_

#### Direct Shipment to Show Site (200 lbs. min.)

Rate Classification	Actual CWT Weight	Price per CWT	200 lbs. Minimum	Total
Crated or Skidded Shipment	X	\$162.50	\$325.00	= \$
Special Handling Shipment	X	\$197.50	\$395.00	= \$
Uncrated or Pad Wrapped Shipment	X	\$246.88	\$493.76	= \$

Total: \$

#### \*Small Package Shipment (30 lbs. or less)

See page 20 for details.

Rate Classification	Combined Weight	Price	Minimum	Total
Advance Warehouse - Small Package Shipment - 30 lbs. or less	X	\$50 per box	\$50.00 per box	= \$
Direct to Show Site - Small Package Shipment - 30 lbs. or less	X	\$50 per box	\$50.00 per box	= \$

Total: \$



Company Name Phone Number Booth Number

Authorized Signature

Authorized Name - Please Print Date

Cancellation Policy: Items cancelled will be charged 50% of original price prior to move-in beginning and 100% of original price after installation.

By signing this page you agree to placing this order and have accepted SourceOne Events, Inc. Payment Policy and SourceOne Events, Inc. Terms & Conditions of this contract.



# Advance Warehouse Shipping Labels

Show Name: New York Transcatheter Valves | Show Date: December 7, 2023 | Location: The Mount Sinai Hospital

Discount Deadline Date: November 14, 2023 Standard Deadline Date: November 22, 2023

**Advance Shipment** 

Use these shipping labels as they will expedite handling. Copies of these labels are acceptable if additional labels are needed. Please print this label on a color printer if possible.



York Transcatheter Valves	
	Booth Number
Friday between 8:00AM to 4:0 12:00PM - 1:00PM & Holidays	OPM. Closed Drivers must check
Shipments received after <b>November 22, 2023</b> are s surcharge.	ubject to a 30%
Number of pieces	
LICHIDMEN	T
ANCE WAREHOUS	Ξ
York Transcatheter Valves	
	Booth Number
NYTV SourceOne receiving hours an Friday between 8:00AM to 400 12:00PM - 1:00PM & Holidays in with Advance Warehouse pr ensured same day unloading.	OPM. Closed Drivers must check
Friday between 8:00AM to 4:0 12:00PM - 1:00PM & Holidays in with Advance Warehouse pi	DPM. Closed  Drivers must check for to 3:00PM to be
Friday between 8:00AM to 4:0 12:00PM - 1:00PM & Holidays in with Advance Warehouse printered same day unloading.  Shipments received after <b>November 22, 2023</b> are s	DPM. Closed  Drivers must check for to 3:00PM to be
	Shipments received after <b>November 22</b> , <b>2023</b> are s surcharge.



# Direct to Show Site Shipping Labels

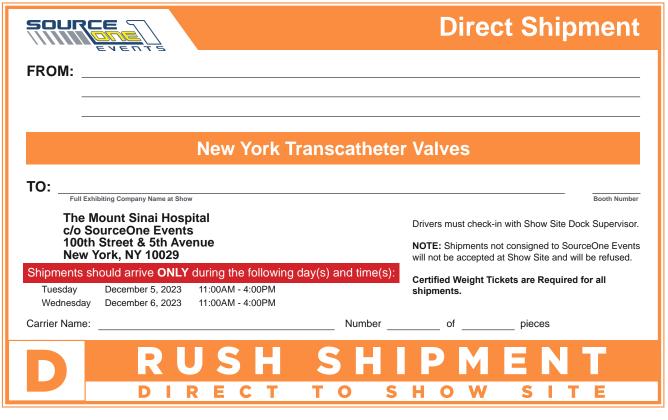
Show Name: New York Transcatheter Valves | Show Date: December 7, 2023 | Location: The Mount Sinai Hospital

Use these shipping labels as they will expedite handling. Copies of these labels are acceptable if additional labels are needed.

Please print this label on a color printer if possible.

Discount Deadline Date: November 14, 2023 Standard Deadline Date: November 22, 2023

O





PLEASE CUT ALONG DASHED LINES AND AFFIX LABEL(S) TO PACKAGE. PLEASE MAKE ADDITIONAL COLORED COPIES OF THESE LABELS AS NEEDED.



SOURCE   	Direct Shipment
FROM:	
New York Transcathete	er Valves
Now York Transparinces	, varves
TO:	Booth Number
The Mount Sinai Hospital	Drivers must check-in with Show Site Dock Supervisor.
c/o SourceOne Events 100th Street & 5th Avenue	NOTE: Shipments not consigned to SourceOne Events
New York, NY 10029  Shipments should arrive ONLY during the following day(s) and time(s):	will not be accepted at Show Site and will be refused.
Tuesday December 5, 2023 11:00AM - 4:00PM	Certified Weight Tickets are Required for all shipments.
Wednesday December 6, 2023 11:00AM - 4:00PM	·
Carrier Name: Number	of pieces
RUSH SH	IPMENT
KUSH SH	IPMENI
DIRECT TO S	HOW SITE



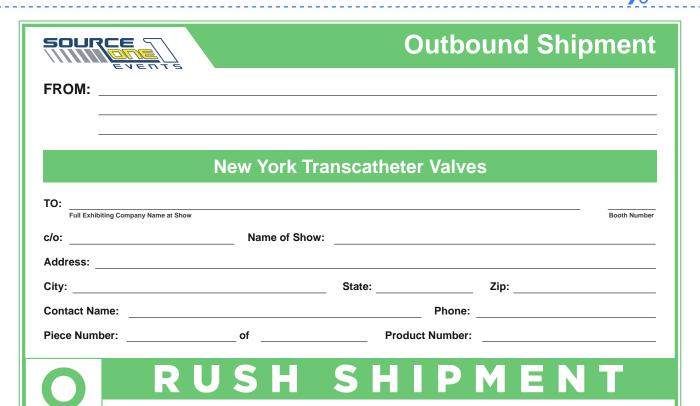
# **Outbound Shipping Labels**

Show Name: New York Transcatheter Valves | Show Date: December 7, 2023 | Location: The Mount Sinai Hospital

Please print this label on a color printer if possible.

Use these shipping labels as they will expedite handling. Copies of these labels are acceptable if additional labels are needed.







PLEASE CUT ALONG DASHED LINES AND AFFIX LABEL(S) TO PACKAGE. PLEASE MAKE ADDITIONAL COLORED COPIES OF THESE LABELS AS NEEDED.



FROM:  New York Transcathete  To:  Full Exhibiting Company Name at Show  C/o:  Name of Show:	
New York Transcathete  TO:  Full Exhibiting Company Name at Show	r Valves
TO: Full Exhibiting Company Name at Show	
Full Exhibiting Company Name at Show	Booth Number
	Booth Number
Address:	
Contact Name:	
Piece Number: of Produ	ct Number:
RUSH SH	DMENT



## Material Handling Helpful Hints/FAQ's

Show Name: New York Transcatheter Valves | Show Date: December 7, 2023 | Location: The Mount Sinai Hospital

Discount Deadline Date: November 14, 2023 Standard Deadline Date: November 22, 2023

#### How are rates determined?

Drayage charges are based on a number of factors including labor rates, facility dock access, and the show schedule. These rates vary from city to city.

#### Small Shipments vs. Large Shipments

Most all General Service Contractors have a minimum charge of 200 lbs. per shipment. It is best to send your freight as one large shipment versus several small shipments. For instance, if you send one 45 lb. and one 55 lb. package separately, you may be charged the minimum on each shipment if they arrive on different days.

If you plan to ship items from various locations, you may want to consolidate them at a central location then forward them to the General Service Contractor's warehouse or show site. However, if you ship your materials in one shipment and the carrier makes multiple deliveries, you will be charged for each delivery to the dock, regardless of whether or not the materials were shipped together as one shipment. This often happens when using carriers such as UPS, FedEx, DHL or any Air Freight Carrier who handles small packages.

#### Pros to Advance Shipments vs Cons to Direct Shipments

#### Pros to Advance Shipments to Warehouse:

- You are able to confirm if materials arrived well in advance to show installation.
- If there is a problem with the shipment you can address the issue prior to the show.
- Your materials will be in your booth when you arrive on show site and you can begin installation immediately, saving yourself time and frustration.

#### Cons to Shipping Direct to Show Site:

- If there is a problem with your shipment, there is rarely time to resolve the problem prior to show opening.
- Delayed setup due to drivers delivering your items to the wrong location in a facility.

#### Should I insure my exhibit prior to shipping?

The answer is YES! It is your responsibility to make sure your freight is insured from the time that it leaves your office until it returns. Add a rider to your existing policy to do this. Check with your insurance carrier for details.

#### How should my freight be labeled?

- The label should contain the exhibiting company name, the booth number, and the name of the event.
- The specific shipping address for either the warehouse or show site is located on the Show Information Pages General Information Section.

#### What can I do with my empty containers and where do they go during the show?

- STEP 1. Pick up "Empty Labels" at the SourceOne Events Service Desk. Be sure to know the number of empties you will have and label/priority label each one.
- STEP 2. Once the container is completely empty, place a label on each container individually.
- STEP 3. When containers are labeled empty they will be picked up periodically and stored in non-accessible storage during the event. NOTE: A non-accessible area is an area that is not available during the show.
- STEP 4. At the close of the show, the empty containers will be returned to the booth in random order, unless priority labels are preoredered, after aisle carpet is removed.

NOTE: Any unlabeled empties will be considered trash

#### How do I protect my materials after delivered to the show or before pick-up after the show?

- Avoid listing the contents of crates and cartons on your shipping labels or on the crates and cartons (a label that reads "50" LED color monitor" is an open invitation for 1. thieves).
- Be sure to have someone remain in your booth during the hectic and heavily populated move-in and move-out times.
- Never display "one-of-a-kind" items or irreplaceable samples unless someone is present at all times to keep an eye on them
- Consider covering your exhibit with some sort of cloth at the close of each day. The psychological deterrent makes it more difficult for people to handle merchandise. Criminals often look for the easy mark first.
- Never store items in containers marked "Empty".
- Your exhibit materials should be insured from the time they leave your facility until the time they return. Consult with your insurance agency about adding a rider to your existing policy.



# Rules & Regulations





# Work Rules – New York City, NY

Show Name: New York Transcatheter Valves | Show Date: December 7, 2023 | Location: The Mount Sinai Hospital

Discount Deadline Date: November 14, 2023 Standard Deadline Date: November 22, 2023

#### **Union Information**

To assist in the planning stages of your participation in New York City, we have listed all the unions labor guidelines that are required for certain aspects of your exhibit handling. There are six major unions that have jurisdiction over trade shows in the New York City area. The following guidelines will help you in preparing your exhibit to conform to union jurisdiction and adherence to them can save you a substantial amount of money.

#### **Teamsters Union**

Teamsters handle all freight inside the exhibit hall. They unload all trucks or vehicles, deliver the materials to your booth, and remove and reload materials at the close of the show. NO BELLMEN ARE ALLOWED ON EXHIBIT FLOOR. BELLMEN CAN DELIVERY OUTSIDE SHOW ENTRANCE AND TEAMSTERS WILL DELIVER FREIGHT AT EXHIBITORS EXPENSE TO EXHIBTORS BOOTH AREA.

#### **Machinery Movers & Riggers Union**

Riggers handle all machinery. This includes the unloading of the machines from the trucks, moving the materials to your booth, and a one-time spotting of display ready equipment, which the exhibitor must supervise at the time of unloading. Riggers also remove and re-skid machines, uncrate machines, and re-spot machines in the booth if needed. This service must be ordered as needed, at exhibitor's expense.

#### **Carpenters Union**

Carpenters handle the erection and dismantling of display and exhibit booths. This includes all display work with the exception of machinery, (signs & lighted headers), unless the sign or header is a permanently attached part of the display. Carpenters also re-crate machines for outbound loading. Millwrights, a division of the carpenters union, handle the assembly and the leveling of machinery, as well as the attachment of all guards and shields.

#### **Decorators Unions**

Decorators handle the installation of signs, drape background, table skirting, and all other items of decorative nature that must be done after a display background is erected.

#### **Electrical Union**

Electricians handle all electrical work, which includes supplying the power lines to your booth, connecting equipment to the proper outlets, installing signs or headers that are lighted, unless they are permanently attached to the exhibit back wall, and the running of cable within the exhibitor's booth.

#### **Plumbers Union**

Plumbers handle all plumbing work such as compressed air, water/drain, or natural gas.

#### What an Exhibitor Can Do Without Unions in the New York City Area

Exhibitors may perform several functions as long as they are full-time employee of the exhibiting company. Listed below are these functions:

- 1. Exhibitors may hand carry small packages, pop-up displays and desktop computer equipment, provided it can be done without the use of a fork-lift, flat-cart or dolly, only from a designated parking area.
- 2. Exhibitors may set up and dismantle their own booth displays provided their exhibit space is 100 square feet (e.g. 10'x10') in size and does not require power tools. This needs to be accomplished by one person and in less than 1/2 hour.
- 3. Exhibitors may unpack, re-pack and set out their own product line within the booth for display purposes, provided the product is not machinery.
- 4. Exhibitors may affix clamp-on lights to the top of their booth displays provided no tools, ladders, chairs or furniture are required to do so. This applies to booths up to 100 square feet in size or less only.
- 5. Exhibitors may calibrate and do repair work on internal circuit boards, do interconnecting of peripheral computer equipment, provided cable does not exceed 10' in length, and do the programming of machinery.
- 6. Exhibitors may do the connection of lighting, video equipment and light bulbs to an electrical outlet when the outlet has been ordered by the exhibitor.
- 7. Exhibitors may hang up to ten small pictures, graphics, logos, etc. on to a back wall display when such items are designed to be affixed by pre-set Velcro strips, permanently mounted hooks, or snaps.
- 8. Exhibitors may skirt tables provided they do so with their own custom fit skirts, without the use of staples, Velcro or snaps.
- 9. Video taping may be done by exhibitors within the confines of their own booths using equipment owned or rented by the exhibiting company, provided such taping does not conflict with show management regulations, and does not require tools or ladders.

#### **Gratuities/Tipping**

SourceOne Events requests that exhibitors do not tip our employees. They are paid at an excellent wage scale denoting a professional stature, and we feel that tipping is not necessary. This applies to all SourceOne Events employees. Any request for tip should be brought to the attention of a SourceOne Events representative at the SourceOne Service Desk or concerns may be directed to the attention of the Manager at the local office address.

#### Safety

Safety of everyone working in the hall is of our utmost concern at all times. Standing on chairs, tables, or other rental equipment is prohibited. This equipment is not engineered to support your weight. SourceOne Events cannot be responsible for injuries or falls caused by the improper use of this equipment. If assistance is required in assembling your booth, please order labor in the Installation and Removal Labor on page 16 in the Exhibitor Kit and the necessary ladders and/or tools will be provided.

#### **Show Site Work Zone**

Customer acknowledges that the show site and surrounding areas are active work zones. Customer, its agents, employees and representatives are present at their own risk.

#### Important Note:

- If you encounter any difficulty with any laborer, or if you are not satisfied with the work performed, please bring this to the attention of the SourceOne Service Desk and the appropriate Manager will address any and all issues immediately. Please refrain from voicing complaints directly to labor personnel.
- The person in charge of your exhibit should carefully inspect and sign all work order forms. If there are any questions about any bills, bring the bill to the appropriate Service Desk and discuss it with the person in charge.
- Bellmen are not allowed on the exhibit floor. Bellmen can deliver outside show entrance and teamsters will deliver freight at exhibitors expense to exhibitor booth area.